

What's New 2021

FXLuminaire®



To Our Valued Customers

A PROMISE OF PARTNERSHIP

We are excited to recap our latest innovative outdoor lighting solutions and give you a sneak peek at all the new products we have coming to you very soon. One thing that is not new, however, is our commitment to you as a partner. **Customer satisfaction remains one of our most important core values. We are not successful unless you are successful.** Throughout 2020, we faced many challenges to this partnership, including the global pandemic and an unprecedented surge in demand that severely challenged our supply chain and logistics pipelines. We are proud of how quickly our internal and external teams pivoted to provide customers around the world with essential tools and training using remote technologies to replace in-person support. We are equally proud of our success in keeping manufacturing and logistics employees safe while weathering the worst of the crisis and returning to full production. FX Luminaire has emerged stronger and better able to support your future needs.

To help support you in strengthening your business, we have made significant investments in tools and training. You will see an overview of the many free tools, apps, calculators, guides, videos, and training courses developed with you in mind. Usage of these tools surged in 2020, which tells us that we are providing what the market needs. Despite challenges posed by the pandemic, we made significant investments in these technologies to provide you with the best tools in the industry.

Lastly, thank you for your role in our partnership and for putting your trust in FX Luminaire. We hope to return to more in-person support in 2021.

Sincerely,

A handwritten signature in black ink, appearing to read "Gene Smith", with a stylized flourish at the end.

Gene Smith

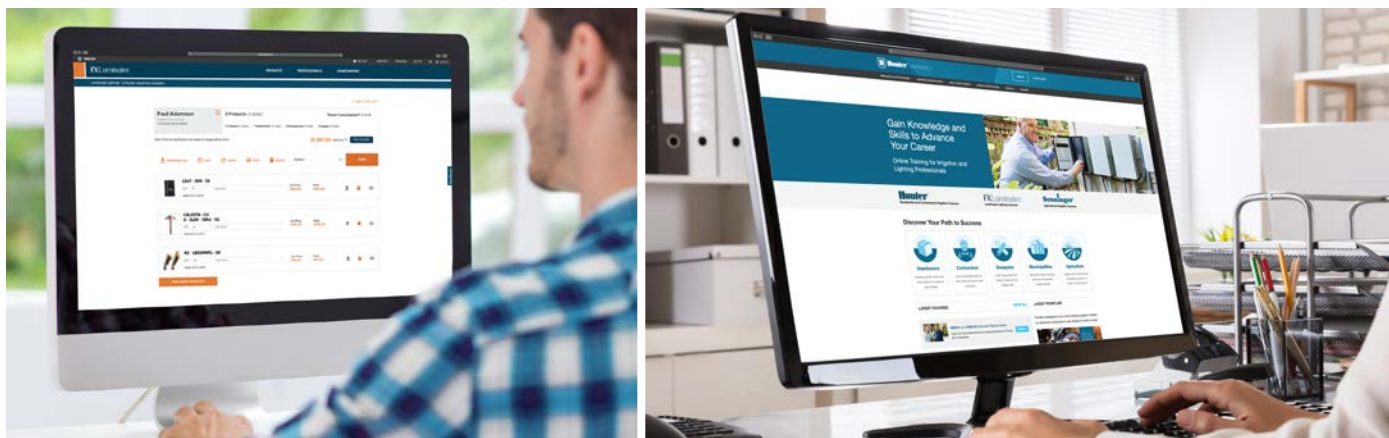
President, Landscape Irrigation and Outdoor Lighting

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Powerful Tools **TO GROW YOUR BUSINESS**

We offer a full range of online resources to help you work smarter, support your customers better, and get more product knowledge — **for free!**



Tools for Lighting Professionals

MY LIST

Use this simple yet powerful tool to plan installations, send your order directly to distributor branches, and add notes to specific projects.

My List helps you customize unique proposals for every customer and streamline orders for your business. Get started today at fxl.com/mylist.

MARKETING SUPPORT

We offer marketing tools to help you grow and maintain your business.

Build your own branded marketing materials at fxl.com/professionals.

- ▶ Door Hangers
- ▶ Yard Signs
- ▶ Truck Magnets
- ▶ Postcards
- ▶ Path Light Product Guide
- ▶ Why FX Brochure
- ▶ Homeowner Brochure

Hunter® UNIVERSITY

From how to create an effective lighting design to the latest in digital control, stay on top of everything you need to know to build your business with outdoor lighting.

Check out comprehensive education programs for lighting pros from Hunter University, our free online training portal:

- ▶ Lighting Design
- ▶ Luxor Controller Specialist
- ▶ FX Luminaire Product Technician

Complete courses with a score of at least 80% to earn an FX Luminaire certificate of completion.

Access these tools and more at fxl.com/tools



LUXOR DEMO KIT

With the Luxor demo kit, you can create an immersive, at-home experience for customers that showcases the unmatched quality of our lighting products. This leads to higher rates of customer satisfaction, trust in your services, and strong profits.

DEMO KIT INCLUDES

- ▶ 300W Luxor lighting controller: LUX300M (120V) or LUX300eM (230V)
- ▶ Metal transformer base
- ▶ Four 40' (12 m) rolls of studded 12/2 (2 mm) wire (250011790001) with wire nuts
- ▶ Four NP ZDC up lights
- ▶ Two LC ZDC wall wash fixtures
- ▶ Two RW ZDC directional path lights
- ▶ Wireless Light Assignment Module (LAM)
- ▶ Luxor Wi-Fi Module (WIFIMOD2)
- ▶ One 10' (3 m) RJ-11 communication cable
- ▶ Eight stability flanges (PDK-BZ)
- ▶ Alligator clips prewired on all fixtures
- ▶ Storage and transportation case, with rubber-coated wheels, pull-out handle, and foam cutouts
- ▶ Two-toned fixtures in orange and black

NEW PACKAGING

New FX Luminaire packaging will improve product identification, drive customer engagement and sales, and reinforce FX Luminaire as a premium partner backed by high quality and innovation.

Essential information — including product details, classifications, and compatible technologies — is easily identifiable on each box.

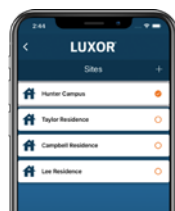
Luxor® Technology Updates

With Luxor Cloud management, bringing nighttime living spaces to life is easier than ever before. Cloud connection eliminates local network limitations to streamline control in the field and enable remote site management from anywhere in the world with an internet connection.



New and Enhanced Software Features

- Off-site system control
- Secure cloud access
- Custom site management
- Custom controller naming
- Smart-product compatibility



Site Management

Work smarter with simple remote site management and convenient site sharing.



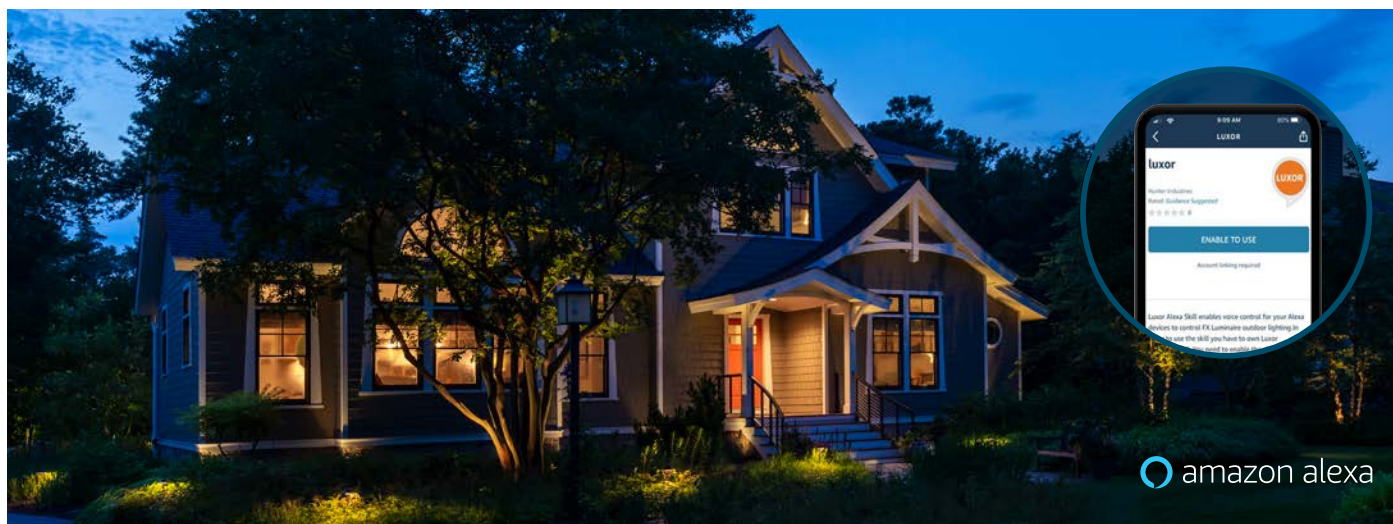
Controller Naming

Assign names to different Luxor controllers at a site to simplify troubleshooting and maintenance.



Bring the Outside in with Total Smart Home Integration

Seamlessly integrate outdoor lighting into smart home systems with next-generation Luxor technology. Luxor incorporates zoning, dimming, and 30,000 colors into a single controller with up to 40 distinct themes. It also fully integrates with leading home automation systems. Compatible systems include Control4, Lutron, Crestron, Savant, and now ELAN.



Looking to Light the Night with Luxor Technology? Just Ask!

Conveniently activate Luxor lighting systems with today's most popular voice-controlled smart assistant solutions, including Amazon Alexa™ devices. Coming in 2021: total voice integration for Google Home™ devices.

All product names, logos, and brands are property of their respective owners.



MR-16 3,000K | LED LAMPS

► *Launched: February 2020*

The soft white 3,000K color temperature is a popular choice for outdoor lighting projects because it subtly enhances landscapes and architecture. Adding this option alongside our 2,700K (warm) and 3,900K (cool) color temperatures ensures contractors and lighting designers have a complete line of lamps available from FX Luminaire for every lighting project.

Key Benefits

- Efficient: Low VA consumes less transformer capacity to maximize energy savings
- Robust: Fully potted design protects LEDs from debris and water intrusion
- Flexible: Choose from a wide range of output, beam angle, and color temperature options



| MR-16 LED – SPECIFICATION BUILDER: ORDER 1 + 2 + 3 + 4 | | | | | | |
|--|--------------------|--------------------|-------------------|----------------|------------|-------------------|
| Model | Halogen Equivalent | | Color Temperature | | Beam Angle | |
| MR-16 LED | 20 | 4W, consumes 4.3VA | W | Warm (2,700K) | VN | Very Narrow (10°) |
| | 35 | 5W, consumes 5.4VA | S | Soft (3,000K)* | FL | Flood (35°) |
| | 50 | 6W, consumes 6.5VA | C | Cool (3,900K) | WF | Wide Flood (60°) |

Example:
 LAMP-WATT-TEMPERATURE-BEAM ANGLE = MR-16-LED-35-S-WF
 *New in 2020



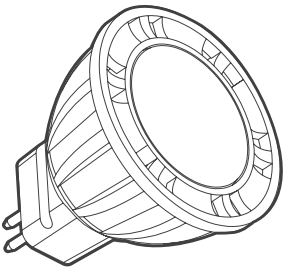
MR-11 ECO LINE | LED LAMPS

► *Estimated launch date: Q1 2021*

Versatile MR-11 Eco LED lamps provide a simple, reliable solution for projects of limited scope and budget. This lamp family offers an economical choice for lighting professionals.

Key Benefits

- Lightweight aluminum housing
- Warm and soft color temperatures: 2,700K and 3,000K
- Beam angle options: 35° (Flood)
- Output: 2W (20W equivalent)
- Compatible with the Luxor Low-Voltage Cube (LCM-LV)



| MR-11 ECO LED – SPECIFICATION BUILDER: ORDER 1 + 2 + 3 + 4 | | | | | | |
|--|--------------------|--------------------|-------------------|---------------|------------|-------------|
| Model | Halogen Equivalent | | Color Temperature | | Beam Angle | |
| MR-11 ECO | 20 | 2W, consumes 2.9VA | W | Warm (2,700K) | FL | Flood (35°) |
| | | | S | Soft (3,000K) | | |

Example:
LAMP-WATT-TEMPERATURE-BEAM ANGLE = MR-11-ECO-20-S-FL



NL SCONCE | DESIGNER

► Launched: September 2020

The NL sconce's new up/down configuration (NL-UD) is engineered to bridge the gap between indoor and outdoor lighting applications. The innovative fixture provides a high-performance, bidirectional solution for contractors, A/V installers, and hardscape designers.

NL-UD Key Benefits

- Up/down configuration for dynamic sconce-lighting effects
- Optional cover for a sleek, modern look
- Easy installation with latching surface-mounting bracket

NL-UD Dimensions

Height: 7.3" (185 mm)

Width: 3.2" (81 mm)

Depth: 3.3" (84 mm)



NL-DN

NL-UD



NL SCONCE - SPECIFICATION BUILDER: ORDER 1 + 2 + 3 + 4 + 5 + 6 + 7

| Fixture | Luxor Options | | LED Configuration | | Direction | | Compliance | | Cover | | Finishes |
|---------|---------------|----------------|-------------------|---------------------------|-----------|-------------|----------------|---------------------------|-----------------|-------------------|---|
| NL | [blank] | Zone | 3LED | 385 Lumens* 8.3W/8.7VA | DN | Down Only | [Default] e | UL Listed CE Certified | [Default] CR | No Cover Cover | BZ, DG, WI, SB, FB, WG*, FW*, AL*, SV*, CU, CU-AB*, CU-AT*, BS*, BS-AB*, BS-AT* |
| | ZD | Zone/Dim | 6LED | 788 Lumens* 16W/18.3VA | | | | | | | |
| | ZDC* | Zone/Dim/Color | 9LED | 1184 Lumens* 23.5W/25.1VA | UD | Up and Down | | | | | |
| | | | [Default] | 587 Lumens* 22.5W/23.8VA | | | | | | | |

Example:

FIXTURE-LUXOR OPTION-LED-DIRECTION-COVER-FINISH = NL-ZD-6LED-UD-CR-BZ

* Non-returnable ♦ Fixtures specified with ZDC Technology® are available only in one circuit board configuration. Do not specify a number of LEDs when ordering.

* May require longer lead time * Total delivered lumens † NL-DN Only



QL DOWN LIGHT | DESIGNER

► *Launched: February 2020*

Ideal for narrow spaces, the ultra-compact QL down light includes a convenient, modular surface-mounting bracket. The fixture provides effective downward illumination for perimeter fencing, columns, doorways, and pergolas.

Key Benefits

- Compact, 1LED down light
- Surface-mounted with no visible hardware
- Modular bracket doubles as an installation guide and provides four ways to route the lead wire



Dimensions

Height: 2.3" (58 mm)

Width: 1.5" (38 mm)

Depth: 2.2" (56 mm)



HS WALL LIGHT | DESIGNER

► *Launched: July 2020*

The minimalist HS recessed wall light easily accommodates low retaining walls and the shorter steps of contemporary hardscapes. The fixture offers a wide light distribution for robust lighting needs.

Key Benefits

- Modern, low-profile wall light
- Tamper-resistant with minimal visible hardware
- Innovative, wide-and-outward light distribution for area-lighting applications



Dimensions

Height: 2.3" (58 mm)

Width: 8.0" (203 mm)

Exposed Depth: 0.9" (23 mm)



KG IN-GRADE LIGHT | DESIGNER

► *Reintroduced: November 2019*

Engineered for maximum durability and flexibility, the KG well light's double-sided design allows for two installation styles. The fixture offers an adjustable aiming module to create the perfect look on any feature or structure.

Key Benefits

- Reversible design for angled or flush-mounted installations
- Innovative gimbal-style housing for aiming fixture
- Optional lens cover



Dimensions

Height: 9.2" (234 mm)
Diameter: 6.1" (155 mm)



TE IN-GRADE LIGHT | STANDARD

► *Reintroduced: November 2019*

The TE in-grade light features a double-sided design that allows for two installation styles. Its new MR-16 module provides aiming adjustability and watertight durability.

Key Benefits

- Reversible design for angled or flush-mounted installations
- Innovative gimbal-style housing for aiming fixture
- Optional lens cover



Dimensions

Height: 9.2" (234 mm)
Diameter: 6.1" (155 mm)



STRIP LIGHTS | STANDARD

► *Estimated launch date: Q1 2021*

New 12 VAC white strip lights from FX Luminaire are constructed with extruded silicone to provide superior protection against tough outdoor conditions. Designed for solder-less splice connections, they are available in both warm (2,700K) and soft (3,000K) color temperatures. A full spectrum of accessories allows the strip lights to be installed in a variety of settings.

Key Benefits

- AC voltage
- Warm and soft color temperatures: 2,700K and 3,000K
- Viewing angle: top view
- Robust extruded silicone construction
- IP67 rating
- Solder- and adhesive-free splice connections
- Compatible with the Luxor Low-Voltage Cube (LCM-LV)



Accessories

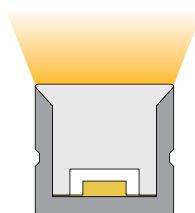
- Stainless steel hardscape bracket
- 3.0' (0.9 m) aluminum mounting channel
- Aluminum mounting clips
- Jumper cable
- Closed-end connector

Dimensions

Strip Light Length: 10.0' (3.0 m)

Lead Length: 10.0' (3.0 m)

2.0" (50 m) cut marks



Side View



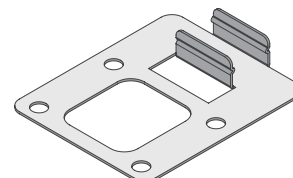
Top View



Jumper Cable



Hardscape Bracket





LF LEDGE LIGHT | DESIGNER

► *Reintroduced: September 2019*

The redesigned, under-cap LF ledge light blends seamlessly into any hardscape environment. Use the 1LED fixture to illuminate walkways, retaining walls, and seating areas.

Key Benefits

- True correlated color temperatures of 2,700K and 3,900K
- Improved sealing at IP65 and CE certified
- Easy serviceability with captive screws and module kit

Dimensions

Height: 0.9" (23 mm)

Width: 6.7" (170 mm)

Exposed Depth: 1.0" (25 mm)



LF - SPECIFICATION BUILDER: ORDER 1 + 2 + 3 + 4 + 5 + 6

| Fixture | Luxor Options | | LED Configuration | | Color Temperature | | Compliance | | Finishes |
|---------|---------------|----------------|-------------------|-----------------------|-------------------|-------------|----------------|---------------------------|---|
| LF | [blank] | Zone | 1LED | 75 Lumens* 2.0W/2.4VA | W | Warm 2,700K | [Default] e | UL Listed CE Certified | BZ, DG, WI, SB, FB, WG", FW", AL", SV", CU, SS, CU-AB", CU-AT", BS |
| | ZD | Zone/Dim | | | C | Cool 3,900K | | | |
| | ZDC* | Zone/Dim/Color | [blank] | 34 Lumens* 3.6W/4.3VA | [blank] | | | | |

Example:

FIXTURE-LUXOR OPTION-LED-COLOR TEMP-FINISH = LF-ZD-1LED-W-BZ

† Non-returnable ♦ Fixtures specified with ZDC Technology® are available only in one circuit board configuration. Do not specify a number of LEDs when ordering.
* May require longer lead time * Total delivered lumens



LD LEDGE LIGHT | STANDARD

► *Estimated launch date: Q1 2021*

With an innovative snap-on lens, the compact LD ledge light is easy to install and service. At less than 5.0" (127 mm) wide, it shines proudly as the smallest ledge light from FX Luminaire.

Key Benefits

- Tool- and hardware-free servicing with snap-on lens
- Accommodates 10W, 20W, and 30W equivalent G4 LED lamps

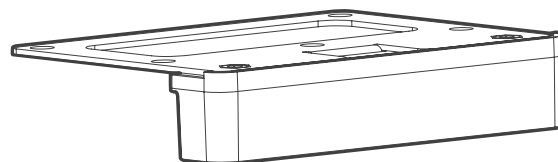


Dimensions

Height: 0.9" (24 mm)

Width: 4.8" (120 mm)

Exposed Depth: 0.8" (21 mm)



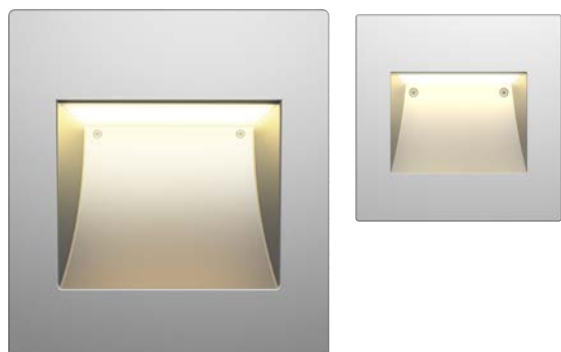
LD - SPECIFICATION BUILDER: ORDER 1 + 2 + 3

| Fixture | LED Configuration | | Finishes |
|---------|-------------------|----------------------------|--|
| LD | LED20W | 123 Lumen Lamp, 1.1W/1.7VA | BZ, DG, WI, SB, FB, WG*, FW*, AL*, SV* |

Example:

FIXTURE-LED-FINISH = LD-LED20W-DG

† Non-returnable * May require longer lead time



A-NK6, A-NK4 WALL LIGHTS | LINE-VOLTAGE

► *Launched: July 2020*

Use the minimalist A-NK6 recessed wall light to elevate commercial settings. The fixture blends seamlessly throughout classic and contemporary installations.

The ANK-4 recessed wall light offers strength, versatility, and unmatched style. The fixture elegantly complements any commercial space.

Key Benefits

- Innovative curved scoop design creates a soft glow with outputs up to 600 lm
- Near-flush installation with tamper-resistant hardware
- Clean, versatile look and finish to accommodate any architectural style



Dimensions

A-NK6

Height: 10.0" (254 mm)
Width: 9.3" (236 mm)
Exposed Depth:
0.125" (3 mm)

A-NK4

Height: 5.8" (147 mm)
Width: 5.8" (147 mm)
Exposed Depth:
0.125" (3 mm)



A-BR10 PATH LIGHT | LINE-VOLTAGE

► *Launched: July 2020*

Engineered at the intersection of art and technology, the A-BR10 bollard enhances any commercial space. The robust fixture's innovative design ensures maximum flexibility in busy areas.

Key Benefits

- Versatile configurations for multiple lighting options up to 2,500 lm
- Glare-free illumination on ground surfaces
- Innovative twist-and-lock design for corrosion resistance and no visible hardware



Dimensions

Height: 42.0" (1.1 m)
Width: 10.0" (254 mm)
Depth: 10.0" (254 mm)



A-CT5, A-CT4 UP LIGHTS | LINE-VOLTAGE

► Launched: July 2020

The A-CT5 up light meets the high-output requirements of large residential and light commercial installations. The fixture is the ideal combination of form and function.

The versatile design of the A-CT4 recessed wall light matches the aesthetic and technical requirements on any lighting project. The fixture is perfect for highlighting facades, signage, and architectural features.

Key Benefits

- Organic, curvilinear lines to match any aesthetic
- Outputs up to 1,800 lm with 20°–60° beam angle options
- Removable light engine cartridge for easy maintenance



Dimensions

A-CT5

Length: 11.5" (293 mm)
Width: 5.0" (127 mm)

A-CT4

Length: 8.5" (216 mm)
Width: 4.0" (102 mm)



A-ST5 DOWN LIGHT | LINE-VOLTAGE

► Launched: July 2020

The surface-mounted A-ST5 down light complements any architectural style. Use the versatile fixture to illuminate facades and pedestrian walkways.

Key Benefits

- Organic, curvilinear lines to match any aesthetic
- Outputs up to 1,800 lm with 20°–60° beam angle options
- Removable light engine cartridge for easy maintenance



Dimensions

Height: 13.8" (349 mm)
Width: 4.8" (120 mm)
Depth: 5.1" (130 mm)



A-HS WALL LIGHT | LINE-VOLTAGE

► *Launched: July 2020*

The A-HS recessed wall light provides a soft, floor-grazing light output at low mounting heights. With a precisely targeted, outward light distribution, the fixture is ideal for illuminating stairs, pathways, driveways, and patios.

Key Benefits

- 300-800 lm range with two distributions
- Tamper-resistant with minimal visible hardware
- Two optics packages: Performance Wash or Floor Graze



Dimensions

Height: 2.3" (58 mm)
Width: 8.0" (203 mm)
Exposed Depth: 0.9" (23 mm)



A-KN IN-GRADE LIGHT | LINE-VOLTAGE

► *Launched: July 2020*

The robust A-KN in-grade light is designed to illuminate large areas and facades. Built-in, adjustable aiming technology and tamper-resistant ring or cowl configurations ensure maximum design flexibility.

Key Benefits

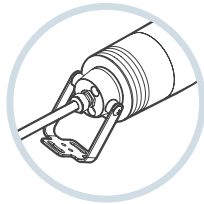
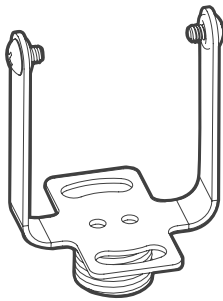
- 700-1,200 lm range with adjustable aiming
- Two tamper-resistant faceplate designs: Cowling or Ring with Slip Resistance
- Removable light engine cartridge for easy maintenance



Dimensions

Height: 15.7" (399 mm)
Diameter: 10.5" (267 mm)

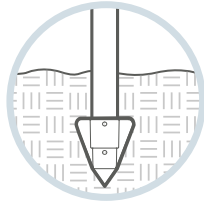
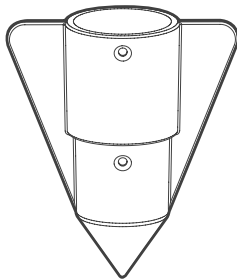
Work Smarter with New Accessories



BRACKET MOUNT *FOR INSTALLATION*

► *Estimated launch date: Q1 2021*

The new Bracket Mount is designed for lighting applications with shorter depths, surface-mounting needs, and modern aesthetics.



CONDUIT STABILIZER *FOR MODERN PATH LIGHTS*

► *Estimated launch date: Q1 2021*

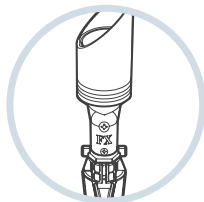
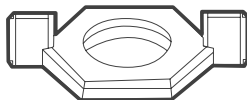
For added strength and rigidity in modern path light installations, the conduit stabilizer has wings to prevent the conduit from tilting or spinning.



CRITTER PLUG *FOR MR-16 UP LIGHTS*

► *Estimated launch date: Q1 2021*

Prevent unwanted critters from entering a fixture! The Critter Plug protects the base of the fixture and can be easily removed for routine servicing.



LOCK RING *FOR MOUNTING*

► *Estimated launch date: Q1 2021*

The Lock Ring has a hexagonal shape with convenient finger tabs. Easily adjust the direction of up lights and wall washes by tightening it onto the stake.



MINI JUNCTION BOX *FOR MOUNTING*

► *Estimated launch date: Q1 2021*

The newly expanded Mini Junction Box provides more space to store wire connectors and additional wire. With optional snap-on backing, servicing is simple and tool-free.

FXLuminaire.

A Hunter Industries Company

Our mission is to create the most energy-efficient lighting products in the world while maintaining the highest level of quality and reliability. In every instance we will back our innovations with the unwavering support our customers need to succeed.




Gregory R. Hunter, CEO of Hunter Industries



Gene Smith, President, Landscape Irrigation and Outdoor Lighting

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